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Kip is a senior executive with more than 20 years of experience in the utility and IoT sectors delivering industrial solutions for data collection, communication, and sensing. At Xage Security, Kip is responsible for Xage Security's business development and strategic initiatives for utilities, smart cities, and defense. Prior to Xage Security, Kip held executive positions in marketing and product management at Networked Energy Services and Itron delivering some of the first IoT networks and critical operational management, security, and analytical software for the utility industry worldwide. Before joining industry, Kip was a commissioned officer in the United State Air Force responsible for the management of research projects and delivering new capabilities to US Space Command. Kip has an undergraduate degree in Mathematics from The Citadel and a Masters of Business Administration degree from Gonzaga University.